

Premier Foods 2012 Half Year Results - Factsheet



'Delivering stabilisation and growth strategies on track'

The below are based on Underlying business, unless otherwise stated

The purpose of reporting the results of the Group on an Underlying basis is to reflect the performance of the core business of the Group. With the Group undergoing a period of stabilisation and restructuring, this basis better reflects underlying business performance.

Sales (£m)	2012	2011	%
Power Brands	418.9	410.5	2.0%
Support Brands	182.1	188.9	(3.6%)
Branded sales	601.0	599.4	0.3%
Non-branded sales	156.1	149.7	4.3%
Group sales	757.1	749.1	1.1%
Power Brands sales %	55.3%	54.8%	0.5 ppt

Gross profit (£m)	2012	2011	%
Gross profit	255.3	249.4	2.3%
Gross margin %	30.0%	30.1%	(0.1 ppt)

Consumer marketing (£m)	2012	2011	%
Consumer marketing	24.8	17.6	40.9%

TV & radio advertising campaigns 2012 H1:



Grocery (£m)	2012	2011	%
Branded sales	416.7	409.7	1.7%
Non-branded sales	87.3	81.9	6.5%
Total sales	504.0	491.6	2.5%

Divisional Contribution	2012	2011	%
Divisional Contribution	95.5	99.9	(4.4%)

Bread (£m)	2012	2011	%
Branded bread sales	184.3	189.7	(2.9%)
Non-branded bread sales	68.8	67.8	1.5%
Total bread sales	253.1	257.5	(1.7%)
Milling sales	95.2	103.7	(8.3%)
Total sales	348.3	361.2	(3.6%)

Divisional Contribution	2012	2011	%
Divisional Contribution	22.5	30.7	(27.0%)

Trading Profit (£m)	2012	2011	%
Grocery Divisional contribution	95.5	99.9	(4.4%)
Bread Divisional contribution	22.5	30.7	(27.0%)
Group costs	(64.8)	(79.1)	18.1%
	53.2	51.5	3.2%

Adjusted Earnings per share	2012	2011	%
Trading profit	53.2	51.5	3.2%
Less: net regular interest	(42.3)	(59.3)	(28.7%)
Adjusted Profit before tax	10.9	(7.8)	-
Less: notional tax	(2.7)	2.0	-
Adjusted profit after tax	8.2	(5.8)	-

Divided by:	2012	2011
Average shares in issue	239.8	239.8

Adjusted earnings per share	2012	2011	%
Adjusted earnings per share	3.4	(2.4)	-

Definitions:

Reported results	-	Statutory results, 2011 comparative includes results of disposed of Canned grocery
Ongoing business	-	Stated after all completed disposals as at 30 June 2012 (Meat-free, Canned grocery, Brookes Avana, Irish Brands)
Underlying business	-	Ongoing business adjusted for specific items (Milling sales, pension credits, commercial adjustments, contract loss)

Cash flow (£m)	2012	2011
Underlying business Trading Profit	53.2	51.5
Underlying Adjustments	19.0	18.6
Ongoing business Trading profit	72.2	70.1
Depreciation	20.1	19.7
Other non-cash items	(27.1)	0.4
Interest	(34.8)	(41.0)
Taxation	0.0	0.0
Pension contributions	(23.6)	(40.1)
Regular capital expenditure	(27.4)	(32.4)
Working Capital	(1.8)	(4.3)
Recurring cash flow from Ongoing business	(22.4)	(27.6)
Trading profit & other cash flows from disposed businesses	(0.2)	(25.4)
Restructuring activity relating to disposed businesses	(9.1)	0.0
Operating cash flow from total group	(31.7)	(53.0)
Disposal proceeds	34.5	195.9
Financing fees & finance leases	(25.1)	0.0
Movement in cash	(22.3)	142.9

Net debt position	£m
Net debt at 31 December 2011	995.1
Additional term loan	188.1
Securitisation	73.8
Pro forma Net debt at 31 December 2011	1,257.0

Cash Movement	22.3
Other	(9.9)
Net debt at 30 June 2012	1,269.4

Disposals (£m)	Irish Brands	Vinegar & Pickles	Elephant Atta	Total
Sales	21.8	34.0	17.8	73.6
Trading profit	9.2	5.5	6.4	21.1
EBITDA	9.2	6.2	6.4	21.8
Capital expenditure	0.0	0.2	0.0	0.2

Note: The above disposals are based on 2011 FY results

Pensions (£m)	June 2012	June 2011	Dec 2011
Assets			
Equities	433.7	509.1	425.1
Bonds	475.3	462.3	472.4
Property	89.3	135.5	127.6
Absolute return	662.3	626.3	721.9
Swaps	164.2	90.8	231.6
Cash & other	1,366.2	1,047.4	1,177.4
Total Assets	3,191.0	2,871.4	3,156.0
Liabilities			
Discount rate	4.7%	5.45%	4.80%
Inflation rate (RPI/CPI)	2.9%/1.7%	3.50%	3.15%/1.95%
Total liabilities	(3,463.6)	(3,144.7)	(3,438.4)
Gross deficit (IAS 19)	(272.6)	(273.3)	(282.4)