



Preliminary results
for 52 weeks ended 28 March 2020

24 June 2020





Alex Whitehouse
Chief Executive Officer



WE ARE MAKING CONSIDERABLE PROGRESS

A successful branded growth model with reduced leverage and pensions de-risking



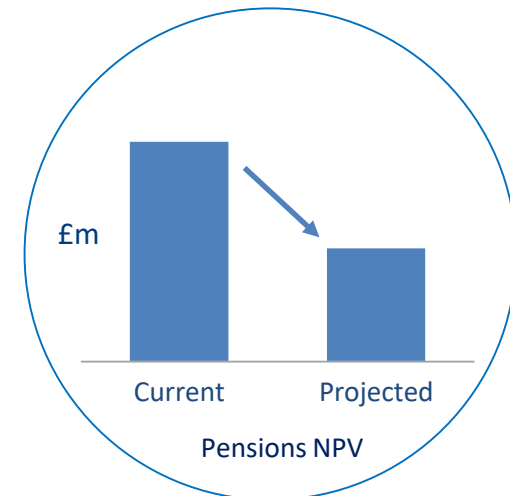
1

11 consecutive quarters
of UK sales growth



2

Net debt / EBITDA
beaten previous 3.0x target



3

Strategic review concluded
with landmark pensions
agreement

PREMIER FOODS IS A VERY DIFFERENT BUSINESS TO 4 YEARS AGO

A successful branded growth model with reduced leverage and de-risked pensions



| | 2016 | | 2020 |
|----------|--|---|---|
| Trading | Flat to marginally positive sales growth | ➔ | 11 consecutive quarters UK sales growth |
| Leverage | 3.63x | ➔ | 2.72x |
| Pensions | NPV: £400-420m | ➔ | NPV: £175-185m ¹ |

New management team taking a fresh look at everything with renewed energy and impetus to deliver value

1 – Assuming a buyout surplus and refers to projected high-case assumption RHM investment strategy returns of Gilts +3.25%

HEADLINE FULL YEAR & Q4 RESULTS

Strong UK trading – 11 consecutive quarters of revenue growth

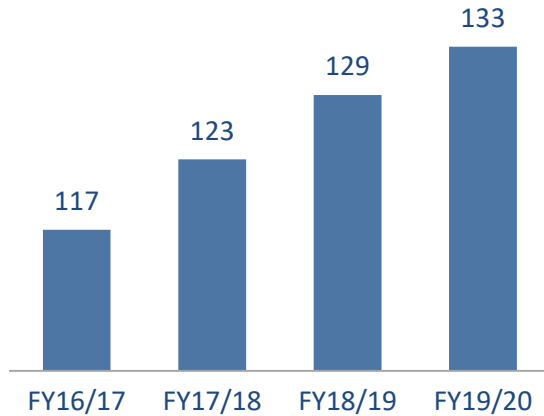


Branded growth model delivering profitable revenue growth and accelerating debt reduction

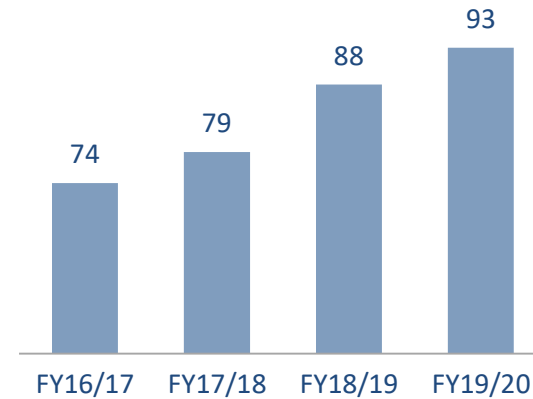
CONSISTENT & DEMONSTRABLE PROGRESS OVER LAST 3 YEARS



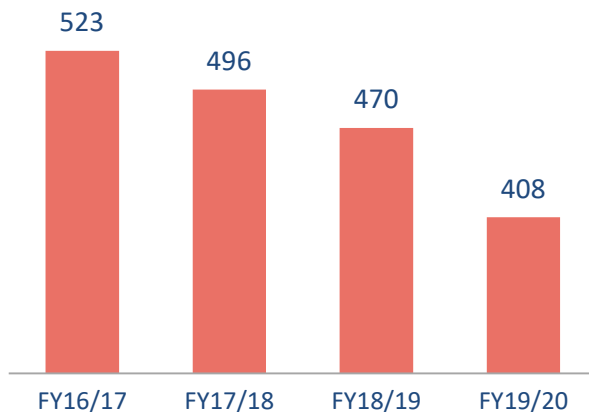
Trading profit (£m)



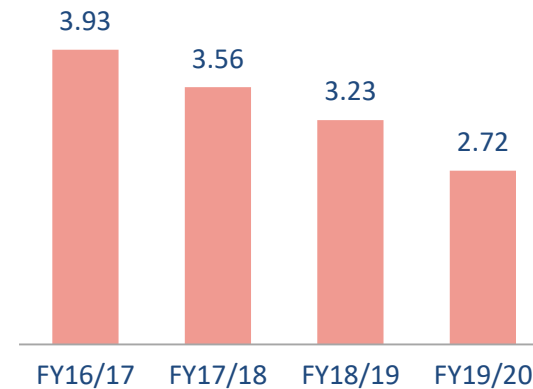
Adjusted PBT (£m)



Net debt (£m)



Net debt/EBITDA





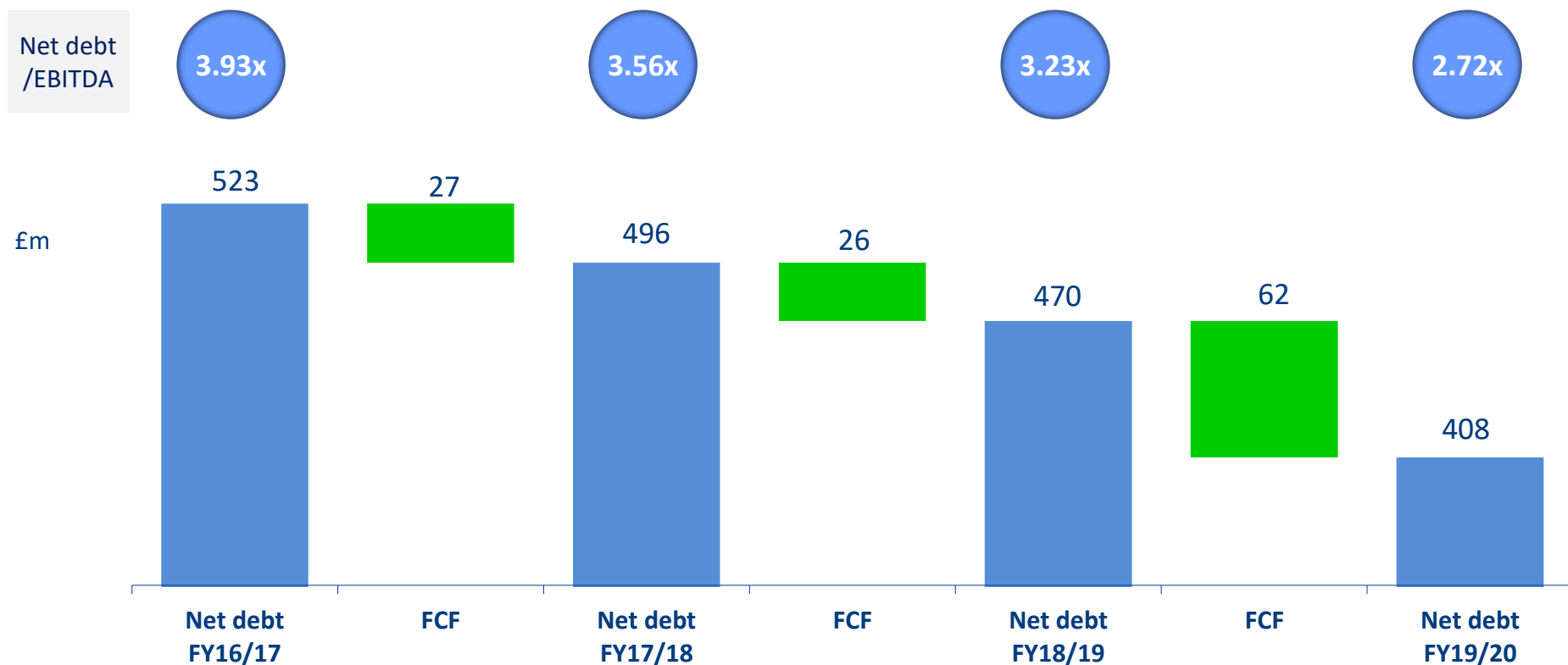
Soba

Duncan Leggett
Chief Financial Officer



FULL YEAR NET DEBT PROGRESSION SINCE FY16/17

Consistent & disciplined track record of debt reduction

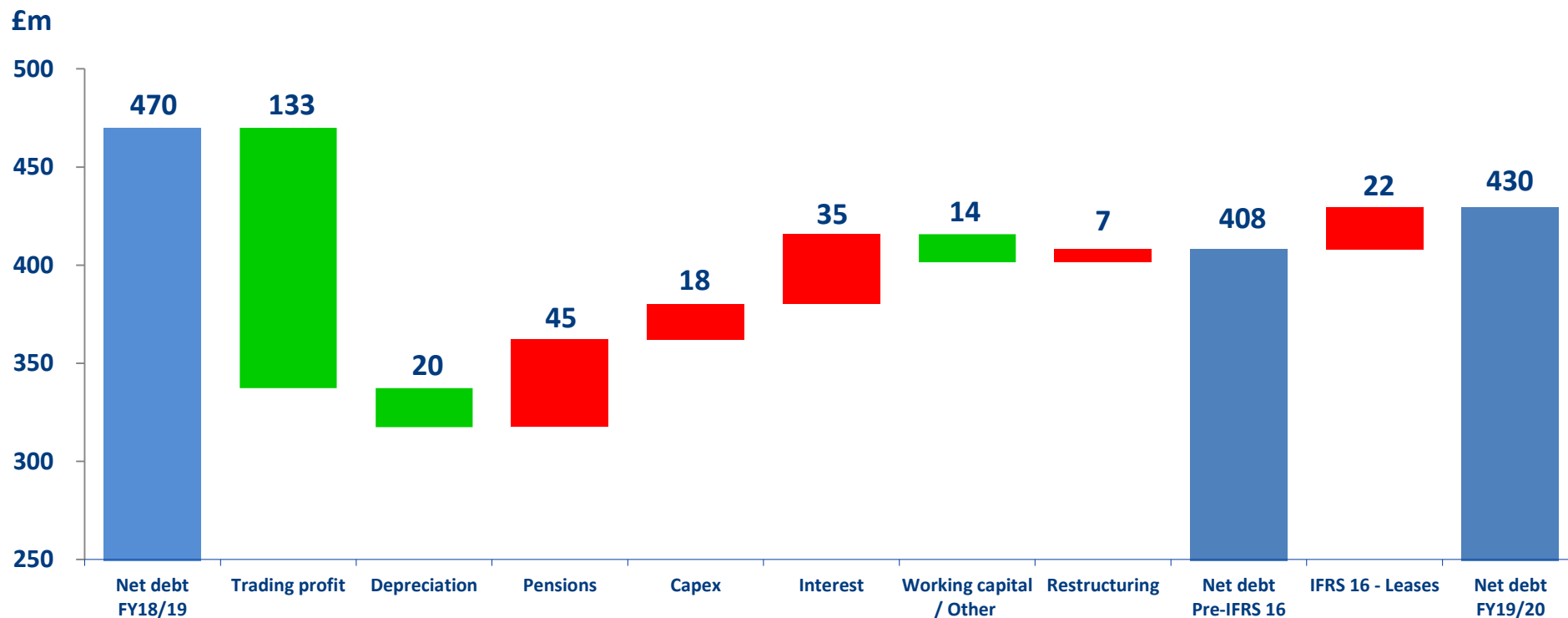


- EBITDA grown + 12% since FY16/17
- Cash interest declining as average debt levels fall
- Accelerating debt pay down

FY19/20 Net debt stated on pre-IFRS 16 basis

NET DEBT

Another year of strong debt reduction, comfortably beating 3.0x target



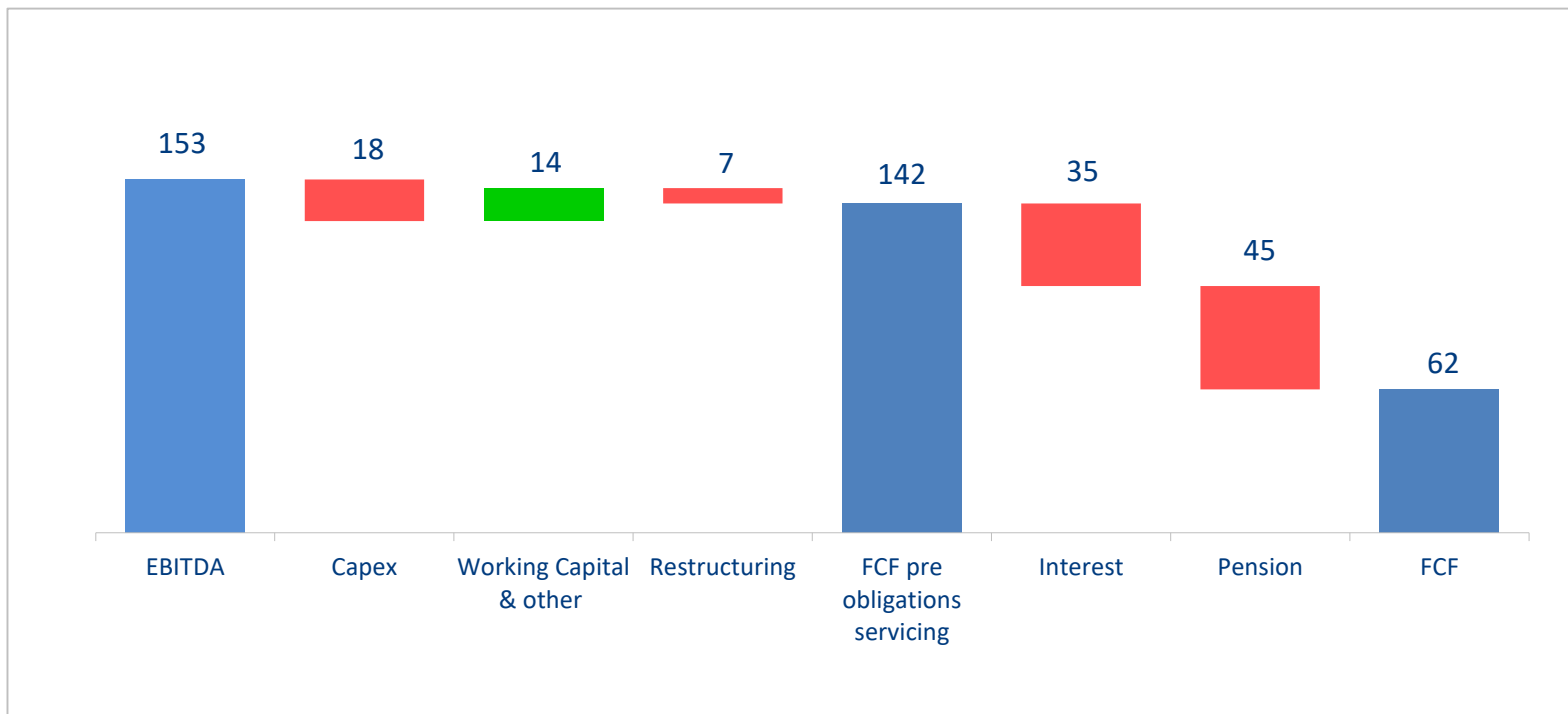
- IFRS 16 leases impact £22m; no economic or cash impact
- Working capital inflows as COVID-19 impacts resulted in lower stock holding levels
- Restructuring due to cash outflows relating to strategic review costs and commercial teams re-organisation
- Bank covenant Net debt/EBITDA includes add back of £30m invoice discounting factoring scheme
- Part redemption of £210m Floating rate notes in FY20/21 Q1 to drive interest cost saving of c.£4m per annum

FREE CASH FLOW % EBITDA

Consistent & disciplined track record of debt reduction



FY19/20 Free cash flow % EBITDA



FCF % EBITDA
41%

FCF % EBITDA expected to grow in medium term reflecting lower leverage and pensions agreement benefits

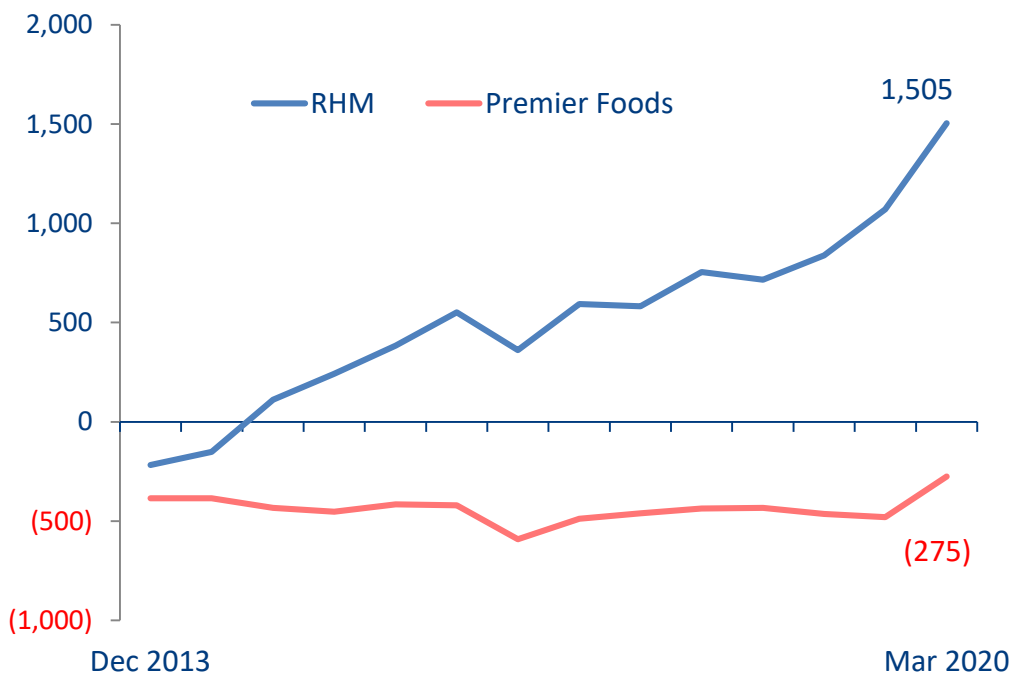
FCF stated after debt issuance costs

COMBINED PENSION SCHEMES

Accounting combined surplus increased to £1,230m; Triennial value £202m lower



Accounting Valuation trend (£m)



Actuarial Triennial Valuation (£m)

| Surplus/(Deficit) | 2019 | 2016 | 2013 |
|----------------------|--------------|--------------|----------------|
| RHM | 338 | 135 | (504) |
| Premier Foods | (552) | (551) | (538) |
| Ireland | 0 | 0 | (20) |
| Total schemes | (214) | (416) | (1,062) |

- Increase in Government bonds of £456m, largely in the RHM scheme
- Valuation of liabilities lower to due fall in inflation rate, change in mortality assumptions and Triennial valuation experience true-up
- Over the medium term on an IAS19 basis, RHM schemes surplus has continued to increase while Premier Foods schemes deficit broadly stable until reduction in March 2020

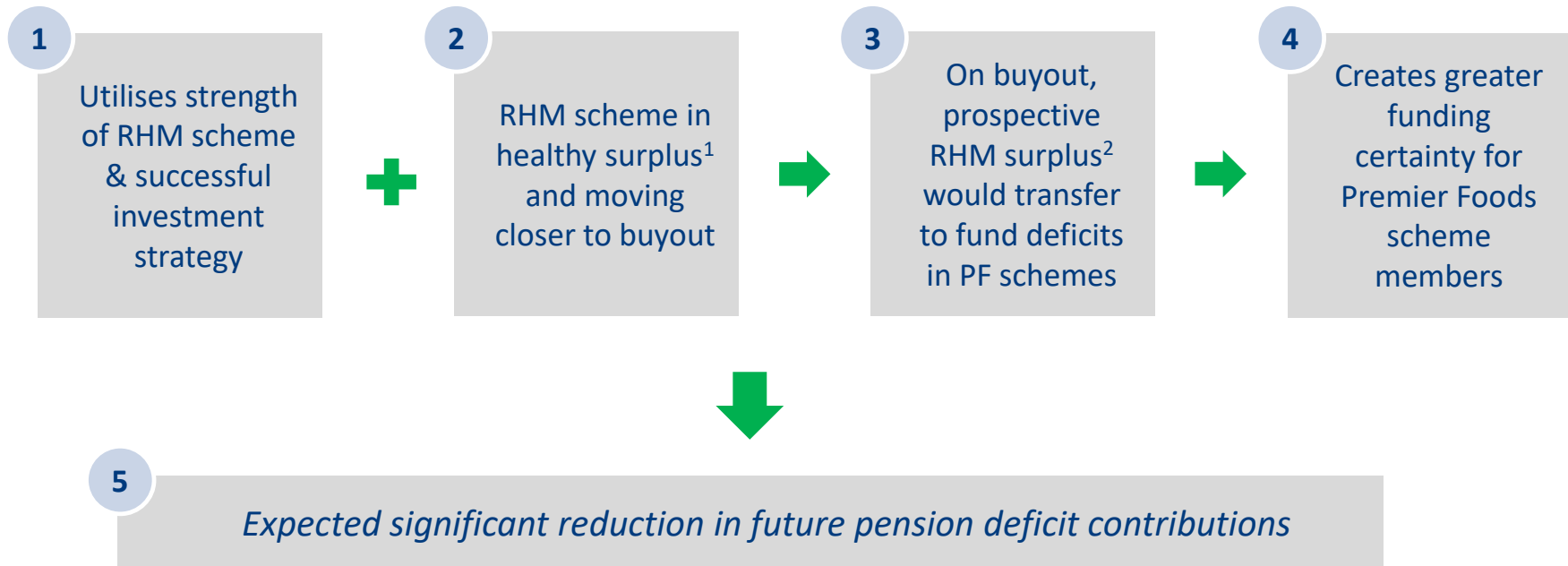
- Strong performance in RHM portfolio benefitting from a successful hedging strategy and investment performance
- All valuations above except 2019 RHM valuation are based on liabilities assumption of Gilts +1.0%
- RHM 2019 valuation based on Gilts +0.5%

LANDMARK PENSIONS AGREEMENT NOW AGREED & SIGNED

Set to deliver value for many stakeholders



How do the benefits work through?



1 – Surplus on the current ongoing actuarial valuation basis

2 – Currently any surplus returned to the Company would be net of 35% tax

FY19/20 GROUP HEADLINE RESULTS

Revenue and Trading profit growth for third successive year



| £m | FY19/20 | FY18/19 | Change (%) | Q4 Change (%) |
|--------------------------------|--------------|--------------|-----------------|---------------|
| Branded sales | 706 | 679 | +3.9% | +5.0% |
| Non-branded sales | 141 | 145 | (2.5%) | (5.3%) |
| Total sales | 847 | 824 | +2.8% | +3.6% |
| Divisional contribution | 172 | 162 | +6.2% | |
| Group & corporate costs | (39) | (33) | (17.7%) | |
| Trading profit | 133 | 129 | +3.2% | |
| <i>Trading profit %</i> | <i>15.7%</i> | <i>15.6%</i> | <i>+0.1ppt</i> | |
| EBITDA | 153 | 146 | +4.8% | |
| <i>EBITDA %</i> | <i>18.0%</i> | <i>17.7%</i> | <i>+0.3ppts</i> | |

- Branded revenue up +3.9% in FY and +5.0% in Q4, led by success of branded growth model and COVID-19 demand in latter part of Q4
- Non-branded revenue (2.5%) lower in the year due to Sweet Treats contract exits and lower Knighton sales
- Group & Corporate costs (17.7%) increase due to IFRS 16 depreciation and higher management bonus due to operational progress
- Trading profit growth of +3.2% as strong divisional contribution partly offset by Group & Corporate costs

GROCERY

Branded revenue growing, translating to strong divisional contribution progress



| £m | FY19/20 | FY18/19 | Change (%) | Q4 Change (%) |
|----------------------------------|--------------|--------------|----------------|---------------|
| Branded sales | 515 | 498 | +3.3% | +5.6% |
| Non-branded sales | 97 | 99 | (1.8%) | (6.1%) |
| Total sales | 612 | 597 | +2.4% | +3.7% |
| Divisional contribution | 148 | 138 | +7.2% | |
| <i>Divisional contribution %</i> | <i>24.2%</i> | <i>23.2%</i> | <i>+1.0ppt</i> | |

- Strong growth across a number of brands including Bisto, Batchelors, Ambrosia, Loyd Grossman, Paxo and Nissin Soba and Cup Noodle in particular
- Q4 sales elevated due to COVID-19, particularly in last three weeks of March
- Non-branded revenue slightly lower than last year as Knighton sales partly offset by contract wins in Stuffing & Desserts
- Divisional contribution:
 - Benefits of branded growth flow through to contribution
 - Consumer marketing investment in Bisto, Oxo and Batchelors
 - Improved performance at Knighton following exit of lower margin contracts
 - Lower volumes in International through the year impacting contribution delivery

SWEET TREATS

Continued positive momentum through innovation and increased advertising

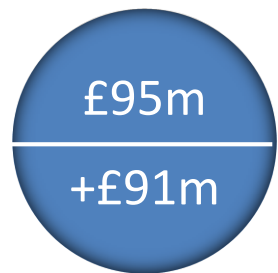


| £m | FY19/20 | FY18/19 | Change (%) | Q4 Change (%) |
|----------------------------------|--------------|--------------|-----------------|---------------|
| Branded sales | 191 | 181 | +5.6% | +3.5% |
| Non-branded sales | 45 | 46 | (3.9%) | (1.2%) |
| Total sales | 236 | 227 | +3.6% | +3.0% |
| Divisional contribution | 24 | 24 | +0.4% | |
| <i>Divisional contribution %</i> | <i>10.1%</i> | <i>10.4%</i> | <i>(0.3ppt)</i> | |

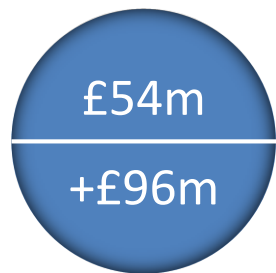
- Mr Kipling momentum continues, reflecting new product development and marketing investment
- Cadbury cake sales grew, benefiting from new Dairy Milk Slices, Cadbury Crème Egg Choc cakes launch, and Cadbury Caramel Mini Rolls
- Non-branded sales declined due to exit of lower margin contracts; business focus on brands
- Divisional contribution slightly ahead as Gross profit progress offset by increased consumer marketing investment
- Divisional contribution % margins remain in double digit

STRONG FINANCIAL METRICS IN FY19/20

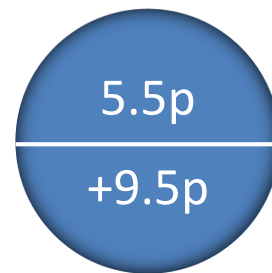
Statutory measures displaying excellent progress



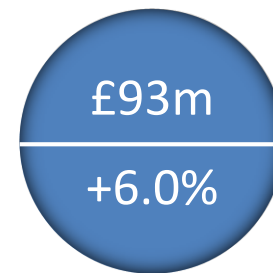
Operating profit



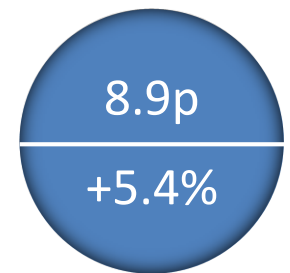
Statutory PBT



Basic eps



Adjusted PBT



Adjusted eps

ADJUSTED EARNINGS PER SHARE GROWTH +5.4%



| £m | FY19/20 | FY18/19 | Change (%) |
|--|-------------|-------------|--------------|
| Trading profit | 133 | 129 | +3.2% |
| Net regular interest | (39) | (41) | +3.1% |
| Adjusted PBT | 94 | 88 | +6.0% |
| Notional tax @ 19% | (18) | (17) | (6.0%) |
| Adjusted earnings | 76 | 71 | +6.0% |
| Weighted average shares in issue (million) | 846.6 | 841.5 | +0.6% |
| Adjusted earnings per share (pence) | 8.9p | 8.5p | +5.4% |

- Net regular interest lower reflecting lower average levels of Net debt
- Adjusted PBT +6.0% due to Trading profit growth and lower interest costs
- Adjusted earnings per share +5.4%

FY20/21 CASH GUIDANCE



| FY20/21 guidance | £m |
|--|-------------------|
| Working capital | Slightly negative |
| Depreciation | c.£20m |
| Capital expenditure | c.£25m |
| Interest – cash | £32-£34m |
| Interest – P&L | £35-£37m |
| Tax – cash | Nil |
| Tax – notional P&L rate | 19.0% |
| Pension deficit contributions | £38m |
| Pension administrative & PPF levy cash costs | £4-6m |
| Cash restructuring costs | c.£5m |

- Low single digit £m cash tax payable from FY22/23 due to tax legislation changes on brought forward losses and lower relief due to expected lower pension deficit contributions



Alex Whitehouse
Chief Executive Officer



COVID-19 UPDATE

Health & wellbeing of colleagues is paramount as we help feed the nation



Colleagues Health, Safety & Wellbeing

1. Group's priority is health and wellbeing of our colleagues and other stakeholders
2. A wide range of additional health, safety and hygiene protocols adopted across supply chain:
 - Already have high hygiene standards
 - Quick response; new measures adopted early March
 - Additional hygiene protocols implemented
 - Adapted shift changeover processes
 - Social distancing measures implemented per Government and WHO guidelines
 - Absence levels have been relatively low

Feeding the nation

1. Group takes its responsibilities as major UK food manufacturer seriously – supplying food to the nation at a time of need
2. Manufacturing and logistics operations have remained fully operational
3. Currently operating at maximum capacity across all Grocery sites
4. Wider supply chain has held up very well, with great support from our procurement team
5. Truly impressive performance from operations colleagues; very proud of everything the teams are doing
6. As a thank you £250 cash bonus + Hamper + 2 days holiday

COVID-19 UPDATE

Health & wellbeing of colleagues is paramount as we help feed the nation



Protecting the business

Cash & liquidity

- Cash generated from operations >£90m at year end
- Prudent measure to draw down £85m of £177m revolving credit facility in March

Impact on business performance

1. Volumes and revenue

- Excluding COVID-19 effects, overall FY19/20 performance was on track for a strong year of progress
- March: A sharp peak in Grocery volumes accelerating through the latter part of month reflecting consumers stocking up store cupboards
- FY20/21 Quarter 1: Continued to be higher than usual
- Expect these volumes to start to normalise as out of home eating outlets reopen
- Sweet Treats/cake category volumes were initially lower than prior year but have now recovered
- Foodservice and B2B volumes are lower than usual albeit we serve hospitals, prisons

2. Costs / margins

- Some cost increases to deliver additional hygiene and social distancing measures
- Recruitment for some manufacturing lines to meet higher demand and cover temporary absence
- Additional costs are outweighed by volume impacts

OUR BRANDED GROWTH MODEL STRATEGY IS DELIVERING

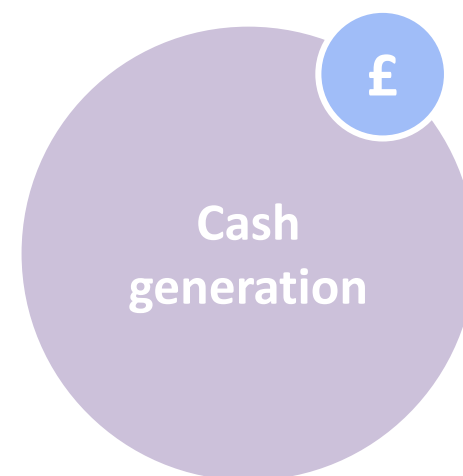
A combination of agility, pace and scale



- Leading brand positions
- Insight driven innovation
- Sustained marketing investment
- Collaborative retail partnerships
- International markets expansion



- Lean SG&A cost base
- Operational Excellence
- Capital projects
- Agility, pace & energy



- Disciplined working capital management
- Tight focus on Capex
- Options for cash deployment in short and medium term

Strategic review concluded – now a variety of cash deployment and capital allocation options

A REMINDER OF WHAT UNDERPINS OUR INNOVATION STRATEGY

And is core to the delivery of organic growth



1

Insight



Building in depth
consumer
understanding

2

Innovation



Developing new
products that make
consumers lives easier

3

Execution



Collaborative retail
partnerships with
outstanding
in-store execution

Consumer trends

Consumer at the heart of the innovation process

1

Health & Nutrition



2

Convenience



3

Snacking and On the go



4

Indulgence



5

Packaging sustainability



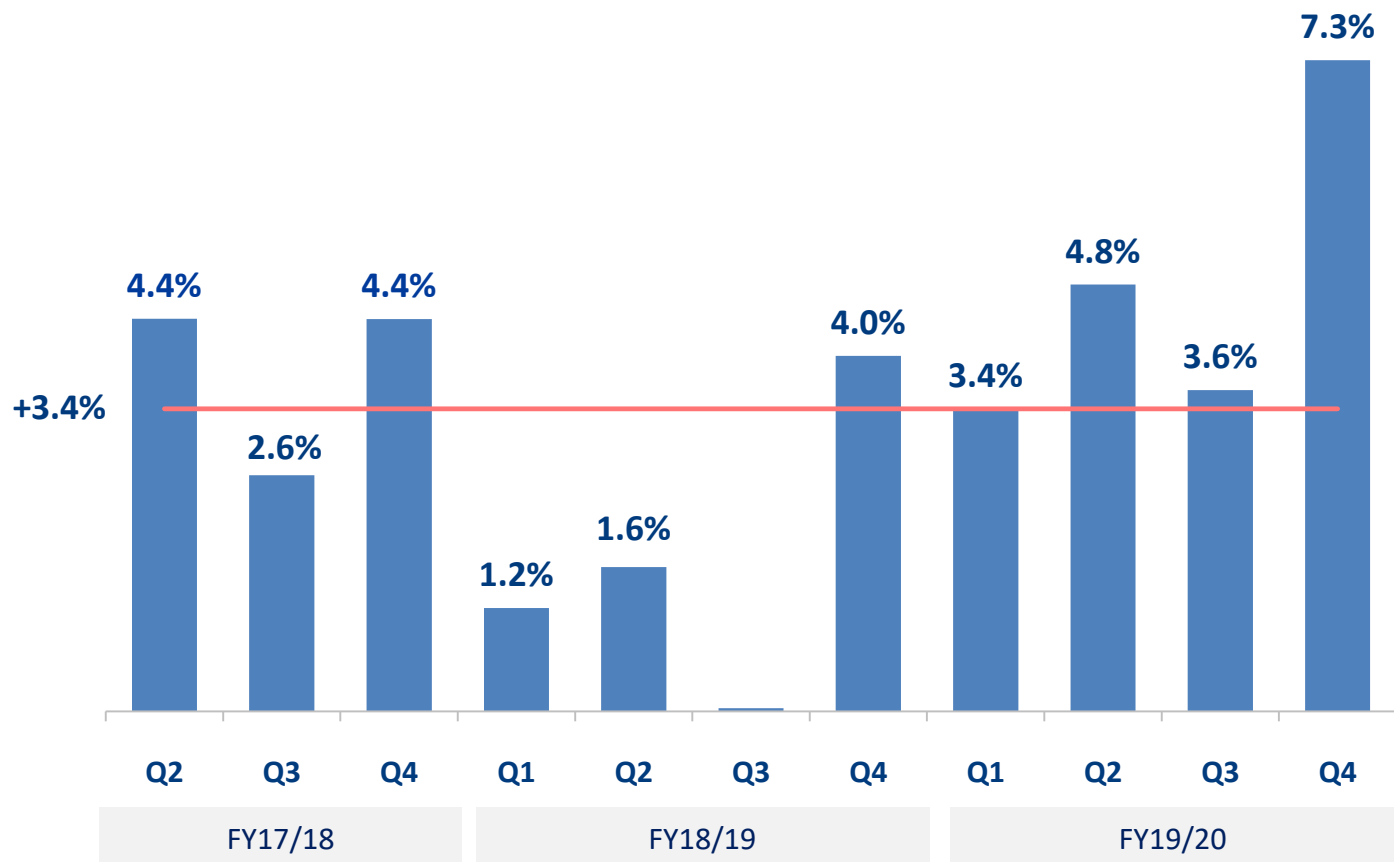
UK REVENUE PERFORMANCE

Established track record of delivering sustainable, profitable revenue growth



Quarterly UK revenue growth

% movement year on year



- Strong growth across all quarters in FY19/20; Q4 saw increased volume due to COVID-19 effects, although main effect only c.3 weeks
- FY20/21 Q1 Group revenue growth expected to be up c.20%

OUTPERFORMING OUR MARKETS

Market share gains in growing markets and innovation rate building

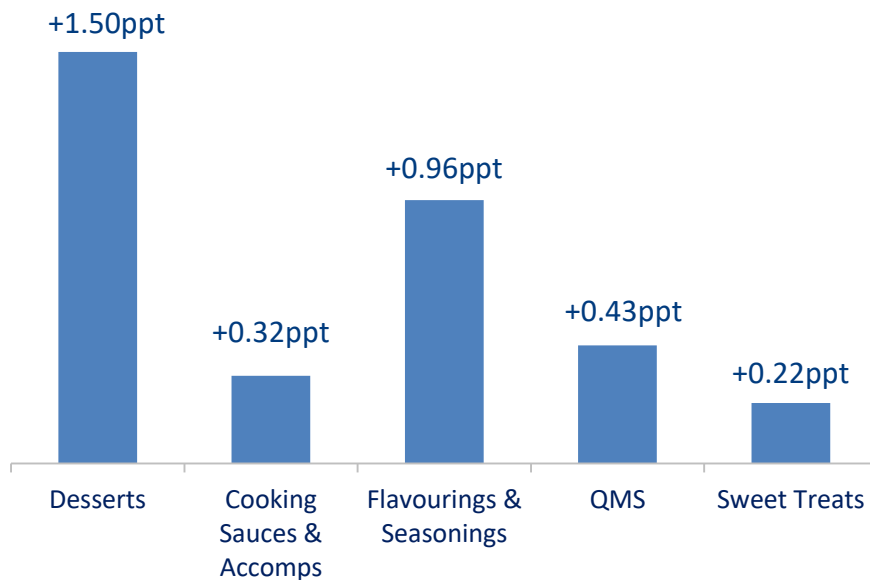


Market share¹

Share gains in growing markets



Market leading brands

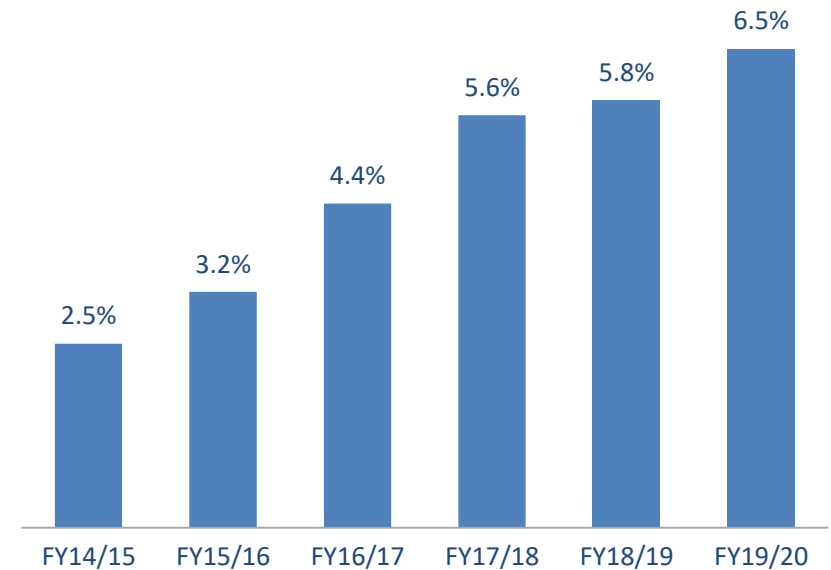


NPD as % Branded revenue

Continuing to grow NPD as proportion of revenue



Innovation



1 – Source: IRI, 52 w/e 28 March 2020

MR KIPLING DELIVERS HIGHEST EVER ANNUAL SALES

Revenues 17% higher than 2 years ago following brand relaunch



Revenue growth since relaunch

FY18/19

+12%

FY19/20

+4%

FY19/20
vs 2 years ago

+17%

New Product Development & Brand Investment

Mr Kipling 'Minis' range



Mr Kipling 'Signature' range



TV advertising



CADBURY CAKE

Revenue and share growth driven by exciting new product ranges



FY19/20

+8%

Revenue growth



Share growth¹

New Product Development

Cadbury Crème Egg Choc Cakes



Cadbury Baking mixes



Dairy Milk Slices



Cadbury Caramel Mini Rolls



BACHELORS & NISSIN RANGES GROWING VERY WELL

Nissin ranges revenue nearly doubled in FY19/20



Batchelors

Tasty Donkey TV advertising



+4%

FY19/20 sales growth

3

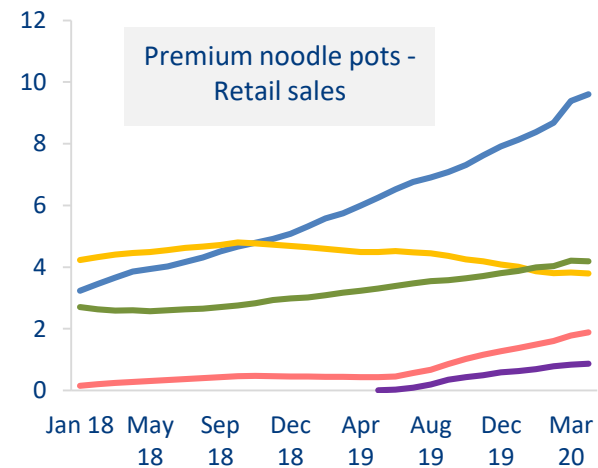
Consecutive years sales growth

+20%

Growth vs 3 years ago

Nissin

£m



+88%
FY revenue growth

5.0%
52 w/e Market share¹

— Nissin Soba pots — Competitor 1
— Competitor 2 — Nissin Cup Noodle
— Competitor 3



1 – Source: Pot snacks, IRI, 52 w/e 28 March 2020

GROCERY INNOVATION FOCUSING ON CONVENIENCE

Convenience theme highly relevant for today's consumer



Bisto & Paxo



- Convenient ready to use gravy pot
- Just one minute in microwave and ready to pour
- Launched in Q2
- Growing popularity of southern fried flavours
- Launched in Q4

Sharwood's



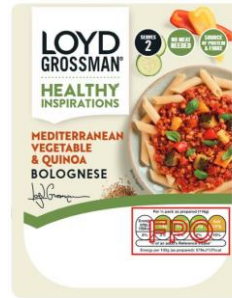
- Sharwood's Rice pots building on success of Batchelors range formats
- Demonstration of stretching brands into adjacent categories
- Available in 3 flavour variants
- Noodle kits also in 3 varieties

INNOVATION ALIGNED TO HEALTH & NUTRITION TRENDS

The branded growth model continues to drive the innovation agenda



Sharwood's & Loyd Grossman



Oxo



Plantastic



Mr Kipling



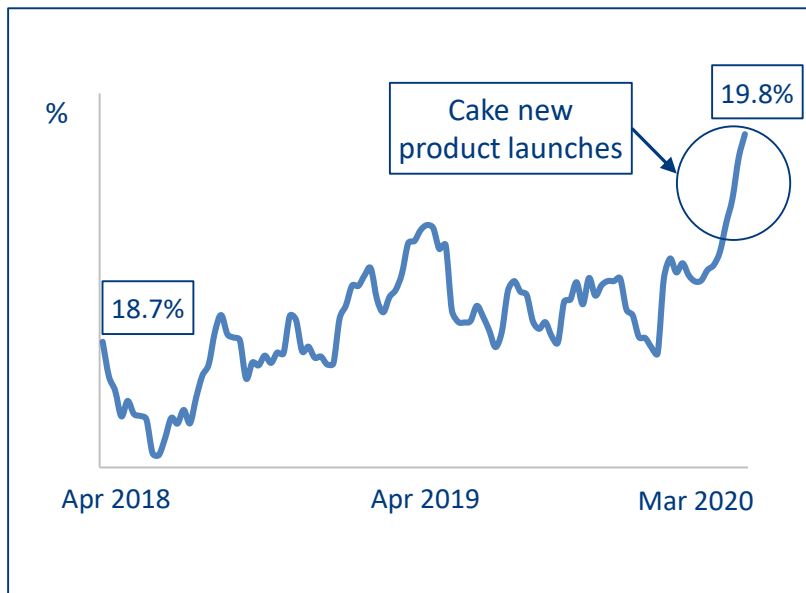
UNDERPINNED BY EXCELLENT INSTORE EXECUTION

Through collaborative retailer partnerships



1

Weighted Distribution* Grocery retailers, PF categories



- Particularly strong increase in cake distribution in Q4
- Grocery categories very resilient

2

Instore Execution

Mr Kipling Roald Dahl and Loyd Grossman



- Mr Kipling Roald Dahl 'Matilda' themed front of store activity
- Loyd Grossman centre of store activity

* – Weighted distribution refers to number of stores a product is listed, weighted by the relative importance by individual store

INTERNATIONAL STRATEGY

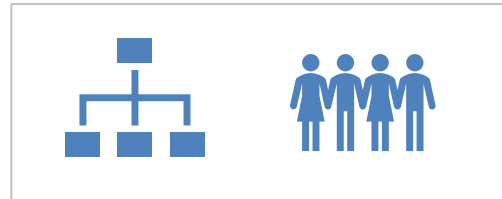
FY19/20 revenues down (19%) but opportunity to grow our brands remains clear



- Revised International strategy to deliver sustainable profitable revenue growth:
 - Recent disappointing performance
 - Opportunity evidenced by pockets of success and local ‘in market’ research
 - Require a different approach to unlock and build sustainable profitable growth as in the UK

1 New leadership structure

- New proven Head of International appointed
- New market heads have replaced functional heads, e.g. Australia & NZ, N. America, Europe



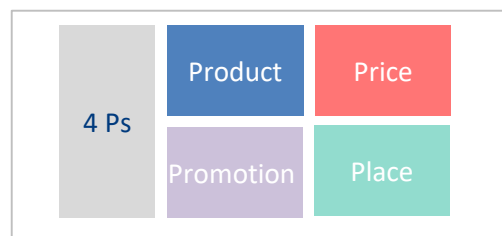
2 Market focus

- Shift of resource from UK to ‘in market’
- Market heads based in market, with small local execution teams
- Initial focus on selected markets



3 Execution obsession

- Focus on optimising execution by market
 - Right product
 - In right stores
 - Right price
 - Right promotional plan



4 Optimised route to market

- Optimised to local market retail structure
- Diligence in selection of local partner with right capabilities

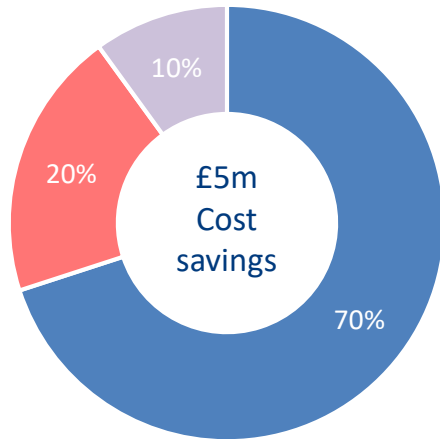


COST SAVINGS PROGRAMME EXPECTED TO OVER DELIVER

Target of £5m additional cost savings by FY21/22 for brand re-investment

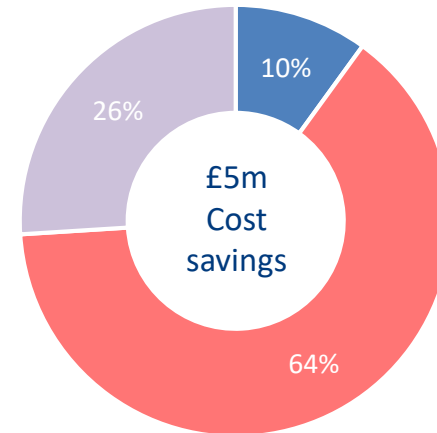


Savings by type



■ Supply chain ■ International SG&A ■ Corporate restructuring

Savings by year



■ FY19/20 ■ FY20/21 ■ FY21/22

Supply Chain Excellence



Engineering



Planning



Logistics

LOOKING AHEAD TO FY20/21

The branded growth model continues to drive the innovation agenda



Mr Kipling



Batchelors and Nissin



Cadbury



Bird's and Angel Delight

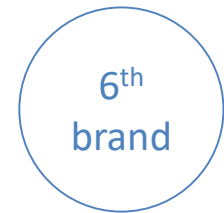


EMOTIONALLY ENGAGING ADVERTISING INVESTMENT

Up to 6 major brands planned to benefit from increased advertising in FY20/21



Increasing advertising investment in FY20/21 Six major brands which account for 58% of Group sales



'Little Thief'

'Tasty Donkey'

New for 2020

'Dad's night in'

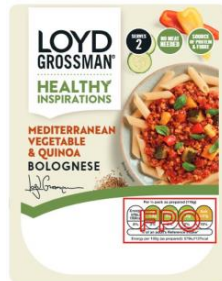
New for 2020

New for 2020

Healthier choices



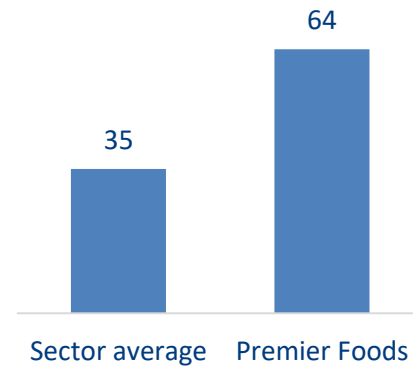
1,042
Tonnes of sugar removed



- Enhancing nutritional profile of existing ranges
- Offer alternative healthier options, e.g. lower % sugar
- Clear on pack labelling

Animal welfare

BBFAW
Business Benchmark
on Farm Animal Welfare

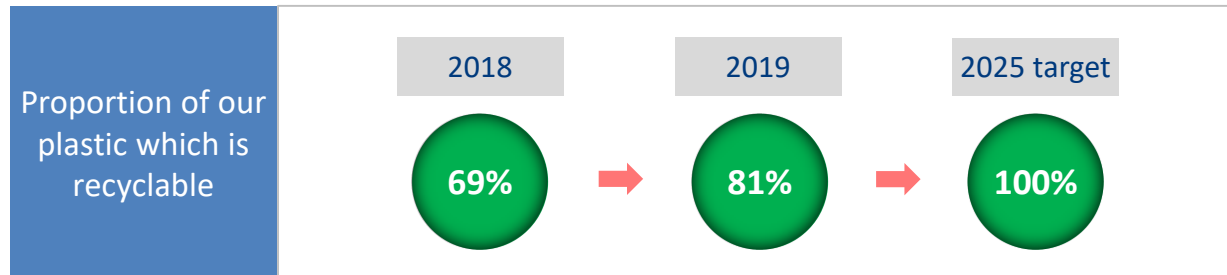


- Achieved increased ranking to Tier 2 in 2019
- Assesses 150 food companies worldwide (marked out of 100)

Packaging

95% Proportion of our packaging which is recyclable

12% Of our packaging by weight is plastic



On Pack Recycling Labelling on all UK products



Removed all black packaging from Mr Kipling & Cadbury cake portfolio in 2019

Carbon emissions

5.1% ↓ Year on year reduction in CO₂ emissions

40% ↓ Reduction in CO₂ emissions since 2008¹

FY19/20 reduction due to natural gas pipeline installation at Lifton Desserts site

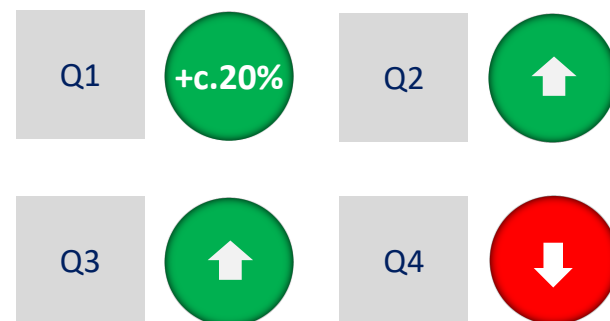
Summary

- 11 consecutive quarters of UK revenue growth
- Innovation rate increased to 6.5% of branded revenue
- Record Mr Kipling sales in FY19/20
- 3rd year of Trading profit and adjusted earnings growth
- Net debt/EBITDA of 2.7x, comfortably beating previous target
- Accounting combined pensions surplus increased to £1,230m
- Signed landmark pensions agreement de-risks pension liabilities and set to significantly reduce future deficit contributions
- Part redemption (£80m) of £210m callable Floating rate notes to reduce financing cost by c.£4m per annum completed in FY20/21 Q1

Outlook

- Expect to deliver further progress in FY20/21
- Continued focus on branded growth model with:
 - Further insightful product innovation and
 - Increased emotionally engaging advertising investment
- New International strategy to deliver sustainable profitable growth as evidenced in UK
- Cost savings programme expected to over deliver
- Quarter 1 Revenue expected to be c.20% ahead of prior year due to continued COVID-19 effects
- Early stage in financial year, unclear as to how consumer eating habits may evolve as lockdown measures ease
- Expect to exceed expectations for FY20/21 Revenue and Trading profit although some additional operational costs in supply chain being incurred
- Options for cash deployment and capital allocation as a result of anticipated further Net debt reduction in FY20/21

FY20/21 – Sales growth/decline by quarter



- Quarter 2 & 3 expected to stabilise as out of home food outlets reopen
- Quarter 4 tough comparative due to COVID-19 effects in FY19/20

Q&A



NISSIN

Soba

Appendix



CAUTIONARY STATEMENT



Certain statements in this presentation are forward looking statements. By their nature, forward looking statements involve a number of risks, uncertainties or assumptions that could cause actual results or events to differ materially from those expressed or implied by those statements. Forward looking statements regarding past trends or activities should not be taken as representation that such trends or activities will continue in the future. Accordingly, undue reliance should not be placed on forward looking statements.

Please note that any disclosures or statements referring to pro forma results provided in this presentation have not been subject to audit or review by the Company's auditors.

- The period 'FY19/20' refers to the 52 weeks ended 28 March 2020. The period 'FY18/19' refers to the 52 weeks ended 29 March 2019.
- The period 'Q4' refers to the thirteen weeks ended 28 March 2020 and the comparative period the thirteen weeks ended 29 March 2019.
- Trading profit is defined as Profit/(loss) before tax before net finance costs, amortisation of intangible assets, non-trading items, fair value movements on foreign exchange and other derivative contracts and net interest on pensions and administration expenses and past service costs.
- Adjusted profit before tax is defined as Trading profit less net regular interest. Net regular interest is defined as net finance cost after excluding write-off of financing costs, other finance income, early redemption fees, fair value movements on interest rate financial instruments and other interest payable. Adjusted earnings per share is defined as Adjusted profit before tax less a notional tax charge of 19.0% divided by the weighted average of the number of shares of 846.6 million (52 weeks ended 29 March 2019: 841.5 million).

LEADING CATEGORY POSITIONS

Strong market shares and high household penetration

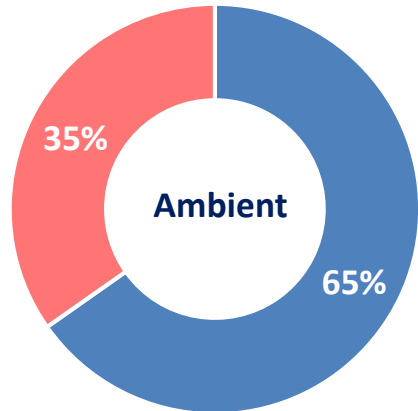


| Categories | | | | | | |
|---------------------------------|---|---|--|----------|-------|-------------|
| | Brands | | | Position | Share | Penetration |
| Flavourings & Seasonings |  |  |  | 1 | 43% | 70% |
| Quick Meals, Snacks & Soups |  |  | | 1 | 32% | 46% |
| Ambient Desserts |  |  |  | 1 | 36% | 55% |
| Cooking Sauces & Accompaniments |  |  |  | 1 | 16% | 52% |
| Ambient Cakes |  |  |  | 1 | 24% | 63% |

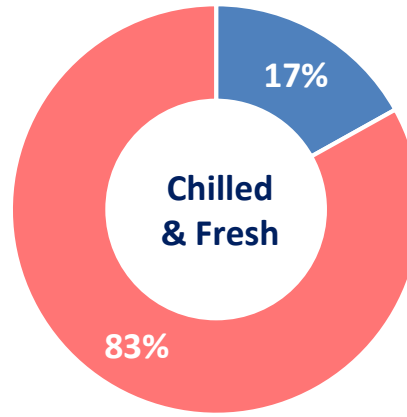
Sources: Category position & market share: IRI 52 w/e 28 March 2020; Penetration: Kantar Worldpanel 52 w/e 22 March 2020

UK GROCERY MARKET

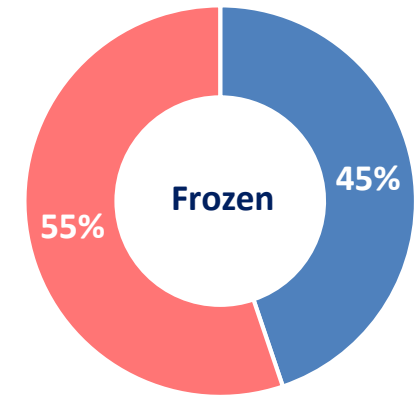
Ambient grocery shows lowest prevalence of retailer brand in UK grocery



■ Branded ■ Non-branded



■ Branded ■ Non-branded



■ Branded ■ Non-branded

| Market size | £33bn | £46bn | £6bn |
|-------------|-------|-------|------|
|-------------|-------|-------|------|

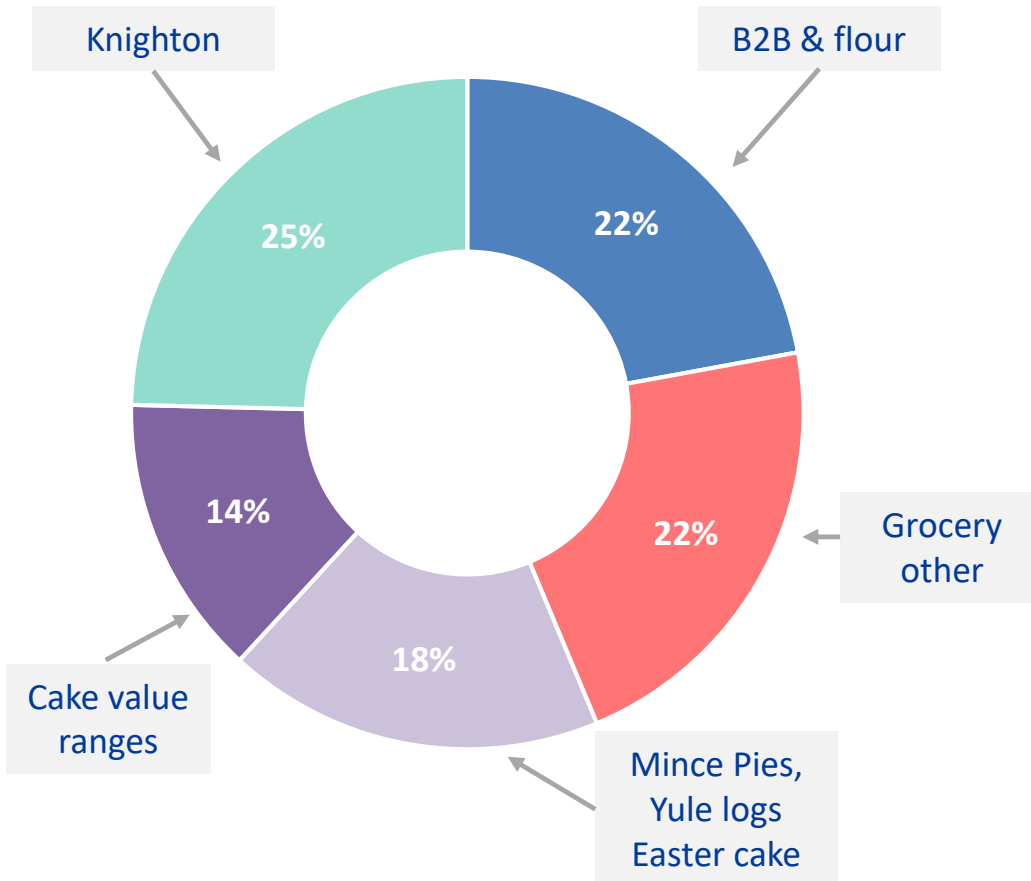
| | Flavourings & Seasonings | QMS | Cooking Sauces | Ambient Desserts | Ambient Cake |
|-----------------|--------------------------|-------|----------------|------------------|--------------|
| Market size | £411m | £401m | £876m | £312m | £1,005m |
| PF share | 43.4% | 31.6% | 15.7% | 36.2% | 23.6% |
| Own label share | 12.9% | 5.7% | 26.3% | 20.0% | 50.4% |

Sources: Kantar Worldpanel, 52 weeks ended 22 March 2020, IRI 52 weeks ended 28 March 2020

NON-BRANDED PLAYS AN IMPORTANT AND SUPPORTIVE ROLE IN OUR BUSINESS



Non-branded revenue by type



Key principles & criteria

- Application of a Capex light approach
- To play an important & incremental role
- Assists in supporting Manufacturing overhead recoveries
- Strict financial hurdles apply for new business

FY19/20 commentary

- FY19/20 Non-branded revenue declined (2.5%):
- Sweet Treats (3.9%) decrease due to contract exits
- Grocery contract growth in Desserts and Stuffing
- Charnwood revenues up, Knighton down

OPERATING PROFIT UP £91 MILLION



| £m | FY19/20 | FY18/19 | Change |
|--|------------|------------|-----------|
| Trading profit | 133 | 129 | 4 |
| Amortisation of intangible assets | (30) | (35) | 5 |
| Foreign exchange fair value movements | 2 | (1) | 3 |
| Net interest on pension and administration costs | (5) | (1) | (4) |
| Non-trading items | (5) | (87) | 82 |
| Operating profit | 95 | 5 | 90 |

- Amortisation of intangible assets lower than prior year due to full amortisation of SAP software at manufacturing sites and prior year brand impairment
- Non-trading items in current year £5m largely due to strategic review costs
- Non-trading items in prior year of £87m due to:
 - Guaranteed Minimum Payments pensions ruling (c.£42m)
 - Impairment of Sharwood's and Saxa brand intangible assets (c.£31m)
 - Implementation costs associated with logistics transformation programme (c.£14m)

INTEREST & TAXATION



| | £m | FY19/20 | FY18/19 |
|----------|-------------------------------------|-----------|-----------|
| Interest | Senior secured notes interest | 31 | 32 |
| | Bank debt interest | 5 | 5 |
| | | 36 | 37 |
| | Amortisation of debt issuance costs | 3 | 4 |
| | Net regular interest | 39 | 41 |

Taxation

- Tax charge of £7m in FY19/20
- Deferred tax liability increased from £14m to £185m largely due to increased combined pensions surplus
- Notional corporation tax 19.0% in FY20/21
- Cash tax expected to be nil for next two years; low single digit £m tax payable from FY22/23

COMBINED PENSION SCHEMES – ACCOUNTING BASIS

Combined surplus increased £857m to £1,230m



| IAS19 Accounting valuation (£m) | 28 March 2020 | | | 30 March 2019 | | |
|---|---------------|---------------|--------------|---------------|---------------|------------|
| | RHM | Premier Foods | Combined | RHM | Premier Foods | Combined |
| Assets | 4,745 | 775 | 5,520 | 4,334 | 707 | 5,041 |
| Liabilities | (3,240) | (1,050) | (4,290) | (3,496) | (1,172) | (4,668) |
| Surplus/(Deficit) | 1,505 | (275) | 1,230 | 838 | (465) | 373 |
| Surplus/(Deficit) net of deferred tax (Tax @ 19.0%/17.0%) | 1,219 | (223) | 997 | 695 | (386) | 310 |
| Discount rate | 2.50% | 2.50% | 2.50% | 2.45% | 2.45% | 2.45% |
| Inflation rate (RPI) | 2.65% | 2.65% | 2.65% | 3.25% | 3.25% | 3.25% |

- Increase in Government bonds of £456m, largely in the RHM scheme
- Valuation of liabilities lower to due fall in inflation rate, change in mortality assumptions and Triennial valuation experience true-up
- Over the medium term on an IAS19 basis, RHM schemes surplus has continued to increase while Premier Foods schemes deficit broadly stable until reduction in March 2020

PENSIONS – COMBINED SCHEMES



| £m | 28 March 2020 | 30 March 2019 |
|--|---------------|---------------|
| Assets | 5,520 | 5,041 |
| Liabilities | (4,290) | (4,668) |
| Surplus | 1,230 | 373 |
| Surplus net of deferred tax @ (19.0%/17.0%) | 997 | 310 |

| Key IAS 19 assumptions | 28 March 2020 | 30 March 2019 |
|--------------------------|---------------|---------------|
| Discount rate | 2.50% | 2.45% |
| Inflation rate (RPI/CPI) | 2.65%/1.65% | 3.25%/2.15% |

| Scheme Assets (£m) | 28 March 2020 | 30 March 2019 |
|--------------------------|---------------|---------------|
| Equities | 12 | 180 |
| Government bonds | 1,803 | 1,347 |
| Corporate bonds | 25 | 27 |
| Property | 445 | 436 |
| Absolute return products | 1,198 | 1,342 |
| Cash | 32 | 37 |
| Infrastructure funds | 310 | 256 |
| Swaps | 487 | 498 |
| Private equity | 510 | 446 |
| LDI | 268 | 223 |
| Other | 430 | 249 |
| Total | 5,520 | 5,041 |

PENSIONS AGREEMENT – COMPANY BENEFITS

Landmark agreement expected to deliver value for many stakeholders



Company benefits

- 1 Potential for significant reduction in pension deficit contribution payments
- 2 Resultant significant reduction in NPV of deficit contributions by up to c.45%¹
- 3 £4m p.a. reduction in administration expenses paid by Company partly due to efficiency benefits²
- 4 Improved dividend matching arrangement
- 5 Strengthened governance of single trust
- 6 Existing upside sharing of Trading profit, as agreed in 2017, to lapse

- Subject to following assumptions:
 - RHM scheme shows a surplus on buyout valuation
 - No change to deficit recovery period length
 - Subject to future triennial actuarial valuations and associated discussions/negotiations
- The merged scheme will manage its own investment strategy and performance, albeit in consultation with the Company
- 1 - 'Up to c.45%' refers to high-case assumption RHM investment strategy returns of Gilts +3.25%
- 2 - Applicable for next three financial years

PENSIONS AGREEMENT – SCHEME BENEFITS

Landmark agreement expected to deliver value for many stakeholders



Pension Scheme benefits

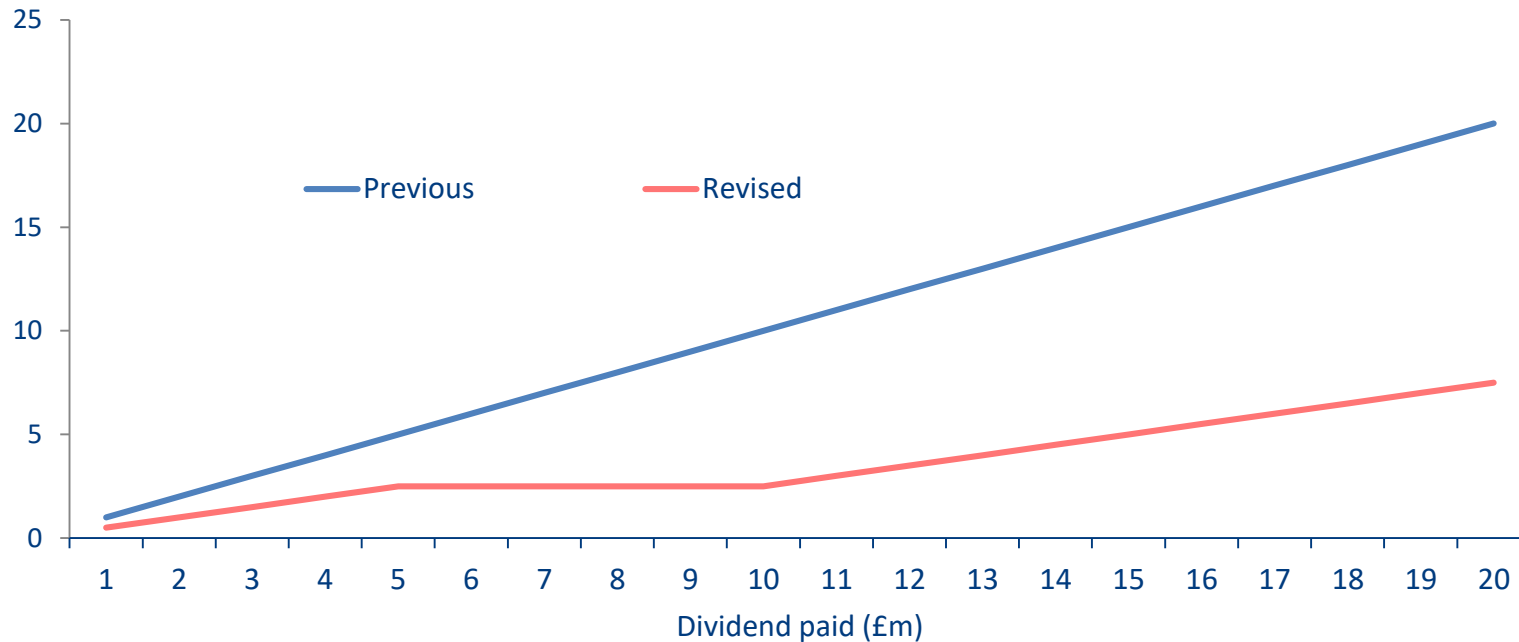
- 1 More secure future for Premier Foods schemes members
- 2 Potential sharing of surplus on buyout across the whole trust
- 3 The existing £450m security which the RHM Scheme benefits from remains unchanged
- 4 Merged schemes to benefit from certain rights in the event of any future potential transaction of major brands
- 5 Strengthened governance of single trust

IMPROVED DIVIDEND MATCHING ARRANGEMENT

Reduced payments to pension schemes compared to previous 1:1 plan



Matching payment to pension scheme (£m)

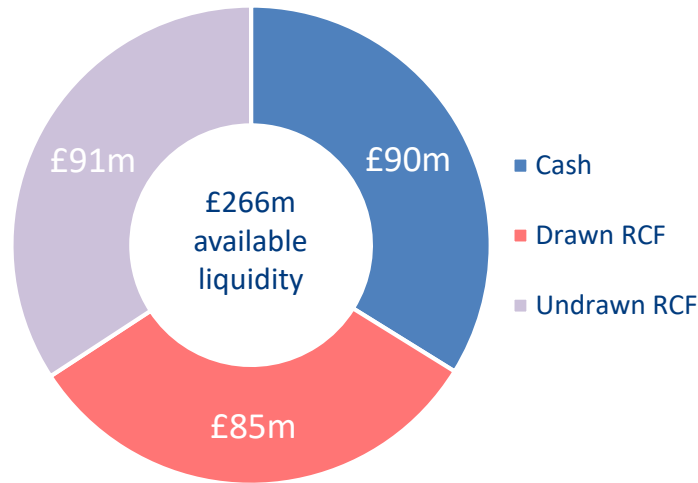


- Up to £5m of cash dividend - for every £1 paid as dividend, a further 50 pence is payable to the PF Schemes
- Between £5m and £10m of cash dividend – 100% received by shareholders
- Above £10m - for every £1 paid as dividend, a further 50 pence is payable to the PF Schemes

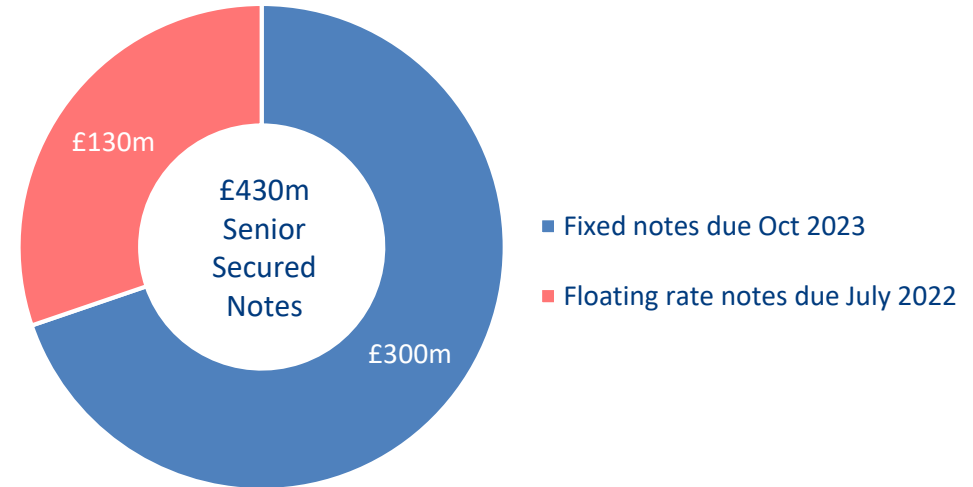
Note – Dividend payment subject to certain financing agreement restrictions and Board recommendation

CASH & LIQUIDITY

Part redemption of callable floating rate notes completed post year end



Cash and Committed RCF at 28 March 2020

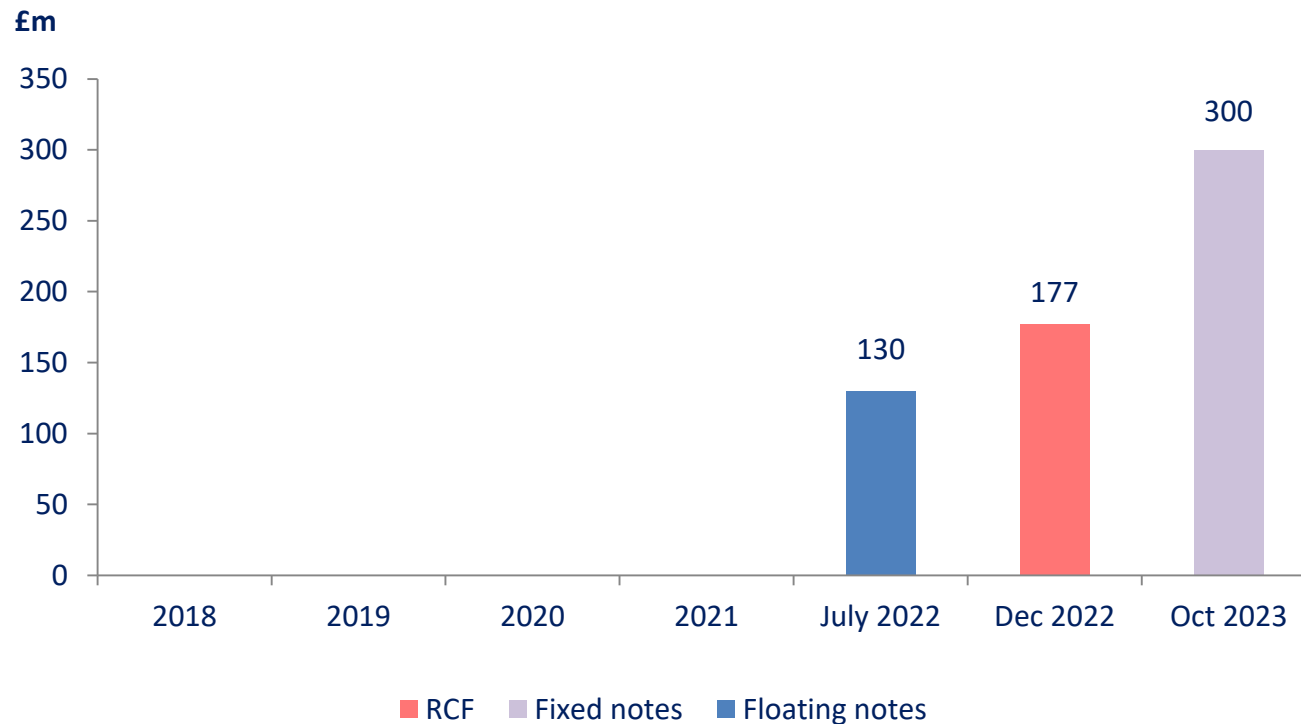


Longer dated maturities post FRN part redemption

- Continued to build cash balances in 2nd half of year. At 28 March 2020:
 - A prudent drawdown of £85m of £176.6m committed Revolving credit facility in addition to organic cash of £90m
 - Committed RCF due to mature December 2022
- Other longer dated maturities as follows:
 - £300m Fixed rate notes due October 2023 and
 - £130m Floating rate notes due July 2022
- Part redemption (£80m) of £210m Floating rate notes to drive interest cost saving of c.£4m per annum completed FY20/21 Q1

CAPITAL STRUCTURE

First maturity July 2022



- Appropriate liquidity and a comfortable maturity profile
- Floating rate notes reduced from £210m to £130m in June 2020

BALANCE SHEET



| £m | 28 March 2020 | 30 March 2019 |
|--------------------------------|---------------|---------------|
| Property, plant & equipment | 194 | 186 |
| Intangibles / Goodwill | 987 | 1,012 |
| Retirement benefit assets | 1,512 | 838 |
| Non-current Assets | 2,693 | 2,036 |
| Working Capital - Stock | 68 | 78 |
| - Debtors | 89 | 89 |
| - Creditors | (250) | (238) |
| Total Working Capital | (93) | (71) |
| Net debt | | |
| Gross borrowings | (607) | (498) |
| Cash | 178 | 28 |
| Total Net debt | (429) | (470) |
| Retirement benefit obligations | (282) | (465) |
| Other net liabilities | (209) | (67) |
| Net Assets | 1,680 | 963 |
| Share capital & premium | 1,494 | 1,493 |
| Reserves | 186 | (530) |
| Total equity | 1,680 | 963 |